

Effectiveness of Service Quality through Integrated Information Systems in Increasing Customer Satisfaction and Loyalty in Islamic Education Institutions: Efektivitas Kualitas Pelayanan Melalui Sistem Informasi Terintegrasi Dalam Peningkatan Kepuasan Dan Loyalitas Konsumen Di Lembaga Pendidikan Islam

*Silwana Mumthaza
Eni Fariyatul Fahyuni
Yayuk Faujiyah*

Universitas Muhammadiyah Sidoarjo
Universitas Muhammadiyah Sidoarjo
Universitas Muhammadiyah Sidoarjo

In the management of Islamic Education Institutions based on management, efforts are needed to improve the quality of comprehensive human resources so that the quality of human beings in Indonesia can adapt well with the development of technology and times (Mutohar, 2014). Therefore Islamic Educational Institutions need a system that helps consumers get information. The information provided aims to provide better communication so that the program of Islamic Education institutions achieving educational goals will become smoother (Yukl, 2017). The implementation of this management concept has 3 key elements including customer satisfaction, service quality and customer loyalty (Kunaifi, 2016). In this case customer satisfaction with information obtained at the time of learning activities becomes important. This satisfaction increases consumer loyalty at school. This study aims to provide an overview and information system that facilitates the public to receive better communication. This study also examines more deeply how information systems are able to provide satisfaction and increase loyalty to consumers of Islamic Education Institutions. This study uses qualitative data collection methods, namely research procedures that produce descriptive data in the form of information directly, in depth, unstructured. This research was conducted at SMA Muhammadiyah 2 Sidoarjo. Primary data sources were obtained from information in the form of interviews with related parties handling the Integrated Information System including the Deputy Principal for Student Affairs, Deputy Principal for Public Relations, IT team and Principal. Secondary data obtained from data that already exists and previous and has a relationship problem that is examined includes the existing literature. The population of the research sample was the guardians of students in SMA Muhammadiyah 2 Sidoarjo. Data collection techniques include interviews and Literature studies. Interviews were conducted with open-ended questions. Literature study is done by reading literature books, journals, internet and previous research that has been done before. From the analysis and results of the discussion obtained it can be concluded as follows: Integrated information systems have good benefits to schools so that schools can develop marketing and community trust as well-facilitated schools. The existence of an integrated information system can be an added value in increasing the satisfaction and loyalty of guardians of students, students and stakeholders who are interested in the school environment. Integrated information systems always experience developments in accordance with the technology that developed in that year. Therefore, competent funding and human resources are needed in managing the system.

References

1. Alfiani, M. M., Suweleh, S., Jannah, L. K., & Mahfud, C. (Juli 2019). Islamisasi Nusantara dan Sejarah Sosial Pendidikan Islam. *Fikrotuna; Jurnal Pendidikan dan Manajemen Islam* Volume 9 No 1, 2441 - 2401.
2. Andini, N. (2010). Analisis Pengaruh Persepsi Terhadap Keputusan Orang Tua Murid Memilih Jasa Pendidikan Di SDIT Bina Insani Semarang. Semarang: Fakultas Ekonomi Universitas Diponegoro.
3. Bateman, T. S. (2014). Manajemen; Kepemimpinan dan Kerjasama Dalam Dunia yang Kompetitif. Jakarta: Salemba Empat.
4. Beneke, J., Hayworth, C., Hobson, R., & Mia, Z. (2012). Examining The Effect Of Retail Service Quality Dimensions On Customer Satisfaction and Loyalty; The Case Of the Supermarket Shopper. *ACTA COMERCII; Independent Research Journal In Management Sciences*; Vol 12 No. 1, 27 - 43.
5. Dhofier, Z. (2019). Tradisi Pesantren, Studi Pandangan Hidup Kyai dan Visinya Mengenai Masa Depan Indonesia. Jakarta: LP3ES.
6. Eshghi, A., Roy, S. K., & Ganguli, S. (2008). Service Quality And Costumer Satisfaction; An Empirical Investigation In Indian Mobile Telecommunications Services. *Marketing Management Journal*; Volume 18 Issue 2, 119 - 144.
7. Hidayatulloh, H. (September 2016). Peningkatan Mutu Pendidikan SMA Muhammadiyah 2 Sidoarjo Sebagai Sekolah Berkategori The Outstanding School of Muhammadiyah . *Islamica; Jurnal Studi Keislaman*; Vol. 11 No. 1, 1 - 26.
8. Kartajaya, H. (2019). Citizen 4.0; Menjejakukan Prinsip Prinsip Pemasaran Humanis Di Era Digital. Jakarta: Gramedia.
9. Khairani, Z., Soviyanti, E., & Aznuriyandi. (Juli 2018). Efektivitas Promosi Melalui Instagram Pada UMKM Sekotr Makanan dan Minuman Di Kota PekanBaru. *Jurnal Benefita* Vol. 3 No.2 , 239 - 247.
10. Kotler, P., & Keller, K. L. (2014). Manajemen Pemasaran. Jakarta: Erlangga.
11. Kunaifi, A. (2016). Manajemen Pemasaran Syari'ah; Pendekatan Human Spirit, Konsep, Etika, Strategi dan Implementasi. Yogyakarta: Maghza Pustaka.
12. Machali, I., & Hidayat, A. (2018). *The Hand Book of Education Management*. Jakarta: Prenada Media.
13. Maharsi, S. (Mei 2008). Analisa Faktor Faktor yang mempengaruhi Kepercayaan dan Pengaruh Kepercayaan Terhadap Loyalitas Pengguna Internet Banking di Surabaya. *Jurnal Akutansi dan Keuangan Universitas Kristen Petra*; Vol 8 No 1, 35 - 51.
14. Mutohar, P. M. (2014). Manajemen Mutu Sekolah; Strategi Peningkatan Mutu dan Daya Saing Lembaga Pendidikan Islam. Yogyakarta: Ar-Ruzz media.
15. Oktafia, R., & Basith, A. (Mei 2017). Implementasi Good Corporate Governance Pada Pondok Pesantren Sebagai Upaya Peningkatan Daya Saing. *Jurnal Ekonomi Islam*; Volume 8 No 1, 71 - 86.
16. Rohimah, A. (Maret 2018). Era Digitalisasi Media Pemasaran Online dalam GUgurnya Pasar Ritel Konvensional . Kanal (*Jurnal ilmu Komunikasi*); Volume 6 No 2, 91 - 100.
17. Siregar, N. S. (2013). Persepsi Orang Tua Terhadap Pentingnya Pendidikan Bagi Anak. *Jurnal Ilmu Pemerintahan dan Sosial Politik UMA* Vol 1 No. 1, 11 - 27.
18. Sugiyono. (2018). Metode Penelitian Kualitatif. Bandung: Alfabeta.
19. Sunyoto, D. (2018). Konsep Dasar Riset Pemasaran dan Perilaku Konsumen. Jakarta: PT Buku Seru.
20. Syaiful, I. A., & Kumala Sari, A. V. (November 2016). Faktor Faktor yang Mempengaruhi Perilaku Konsumen Dalam Bertransaksi di Media Sosial. *Psikohumaniora; Jurnal Penelitian Psikologi*; Volume 1 No. 1, 95 - 112.
21. Tjiptono, F. (2015). Strategi Pemasaran. Yogyakarta: Andi.
22. Yukl, G. (2017). Kepemimpinan Dalam Organisasi, Edisi Ketujuh. Jakarta Barat: PT INDEKS.